Sales Reports





Best-Selling Colors with Stock Levels

Date Range: 1/1/02 - 3/31/02

	Sales	%Tot	Stock	%Tot	%Diff.
Black	1,889	55.3%	3,807	38.3%	-17.0%
Camel	379	11.1%	1,379	13.9%	2.8%
Brown	258	7.6%	472	4.7%	-2.8%
Silver	154	4.5%	349	3.5%	-1.0%
Red	120	3.5%	488	4.9%	1.4%
Gold	110	3.2%	318	3.2%	-0.0%
Black/White	78	2.3%	191	1.9%	-0.4%
Natural	63	1.8%	158	1.6%	-0.3%
Tan	58	1.7%	261	2.6%	0.9%
Navy Denim	44	1.3%	36	0.4%	-0.9%
Blue	36	1.1%	102	1.0%	-0.0%
Beige	30	0.9%	331	3.3%	2.5%
Red/White	16	0.5%	36	0.4%	-0.1%
Beige/Camel	14	0.4%	85	0.9%	0.4%
lvory/Black	13	0.4%	22	0.2%	-0.2%
Bronce	12	0.4%	16	0.2%	-0.2%
Black Croco	9	0.3%	13	0.1%	-0.1%
Silver Met	9	0.3%	5	0.1%	-0.2%
Violet/Lilac	9	0.3%	1	0.0%	-0.3%
White/Black	9	0.3%	39	0.4%	0.1%
Taupe	7	0.2%	46	0.5%	0.3%
Black PU	6	0.2%	5	0.1%	-0.1%
Black Suede	. 6	0.2%	21	0.2%	0.0%
Gold Caramel	6	0.2%	14	0.1%	-0.0%
Gold Cream	6	0.2%	4	0.0%	-0.1%
Pink	. 6	0.2%	47	0.5%	0.3%
White	6	0.2%	176	1.8%	1.6%
Black Lamy	5	0.1%	9	0.1%	-0.1%
Cream/Ivory	5	0.1%	6	0.1%	-0.1%
Niquel	5	0.1%	0	0.0%	-0.1%
Wine Black	5	0.1%	7	0.1%	-0.1%
Black/Dots black-white	4	0.1%	6	0.1%	-0.1%
lvory	4	0.1%	10	0.1%	-0.0%
Berinjela	3	0.1%	21	0.2%	0.1%
Black/White (dots)	3	0.1%	-1	-0.0%	-0.1%
Gold Chocolate	3	0.1%	8	0.1%	-0.0%
Red/Black	3	0.1%	14	0.1%	0.1%
Wine	3	0.1%	13	0.1%	0.0%
Black Satin	2	0.1%	8	0.1%	0.0%

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Best-Selling Colors by Department with Stock Levels

Date Range: 1/1/02 - 3/31/02

Footwear Lady's Dressy Boots	<u>Sales</u>	%To1	Stock	%Tot	%Diff
Black	243	65.9%	297	58.6%	-7.3%
Brown	61	16.5%	100	19.7%	3.2%
Camel	40	10.8%	34	6.7%	-4.1%
Beige	5	1.4%	4	0.8%	-0.6%
Black Suede	5	1.4%	11	2.2%	0.8%
N atural	4	1.1%	8	1.6%	0.5%
Berinjela	3	0.8%	21	4.1%	3.3%
Wine Black	3	0.8%	7	1.4%	0.6%
Navy Denim	2	0.5%	10	2.0%	1.4%
Red	2	0.5%	10	2.0%	1.4%
Tan	1	0.3%	5	1.0%	0.7%
Footwear Lady's Dressy Boots	369	,	507		
Footwear Lady's Dressy Shoe	Sales	%To1	Stock	%Tot	%Diff
Black	156	52.0%	605	48.1%	-3.9%
Camel	34	11.3%	106	8.4%	-2.9%
Black/White	27	9.0%	104	8.3%	-0.7%
Brown	24	8.0%	142	11.3%	3.3%
Red	12	4.0%	71	5.6%	1.6%
Bronce	7	2.3%	13	1.0%	-1.3%
Black Croco	6	2.0%	6	0.5%	-1.5%
Gold Caramel	5	1.7%	14	1.1%	-0.6%
Natural	5	1.7%	16	1.3%	-0.4%
Beige/Camel	4	1.3%	9	0.7%	-0.6%
Gold	4	1.3%	41	3.3%	1.9%
lvory/Black	4	1.3%	17	1.4%	0.0%
Red/White	3	1.0%	20	1.6%	0.6%
Gold Cream	2	0.7%	4	0.3%	-0.3%
lvory	2	0.7%	9	0.7%	0.0%
Cream/Ivory	1	0.3%	6	0.5%	0.1%
Gold Black	1	0.3%	9	0.7%	0.4%
Tan	1	0.3%	18	1.4%	1.1%
Violet/Lilac	1	0.3%	1	0.1%	-0.3%
White/Black	1	0.3%	4	0.3%	-0.0%
Brown Croco	0	0.0%	11	0.9%	0.9%
Gold Chocolate/Gold Cre	0	0.0%	10	0.8%	0.8%
Red/Black	0	0.0%	12	1.0%	1.0%
Silver	0	0.0%	11	0.9%	0.9%
Footwear Lady's Dressy Shoe	300		1,259		0 / 72 100
Footwear Lady's Casual Shoe	<u>Sales</u>		Stock	%Tot	%Diff
Black	99	57.9%	558	42.1%	-15.7%
Camel	37	21.6%	345	26.1%	4.4%
Brown	20	11.7%	53	4.0%	-7.7%
Tan	7	4.1%	17	1.3%	-2.8%
Red	4	2.3%	46	3.5%	1.1%
Navy Denim	3	1.8%	12	0.9%	-0.8%
Beige	1	0.6%	49	3.7%	3.1%

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Sizes Most Sold by Department with Stock Levels

Date Range: 1/1/	/02 - 3/31/02				
Footwear Lady's Dressy Boots	Sales	%Tot	Stock	%Tot	%Diff
07	229	26.5%	61	12.0%	-14.4%
08	208	24.0%	103	20.3%	-3.7%
09	127	14.7%	122	24.1%	9.4%
06	107	12.4%	36	7.1%	-5.3%
10	59	6.8%	85	16.8%	9.9%
05	50	5.8%	19	3.7%	-2.0%
07 1/2	27	3.1%	14	2.8%	-0.4%
11	18	2.1%	47	9.3%	7.2%
06 1/2	15	1.7%	4	0.8%	-0.9%
08 1/2	13	1.5%	11	2.2%	0.7%
05 1/2	9	1.0%	1	0.2%	-0.8%
09 1/2	3	0.3%	3	0.6%	0.2%
04	0	0.0%	1	0.2%	0.2%
Footwear Lady's Dressy Boots	865		507		
Footwear Lady's Dressy Shoe	Sales	%To1	Stock	%Tot	%Diff
07	174	27.9%	252	20.0%	-7.9%
08	157	25.2%	330	26.2%	1.0%
06	94	15.1%	132	10.5%	-4.6%
09	82	13.2%	298	23.7%	10.5%
05	42	6.7%	13	1.0%	-5.7%
10	31	5.0%	148	11.8%	6.8%
08 1/2	12	1.9%	5	0.4%	-1.5%
07 1/2	10	1.6%	21	1.7%	0.1%
11	8	1.3%	46	3.7%	2.4%
06 1/2	7	1.1%	9	0.7%	-0.4%
05 1/2	6	1.0 <u>%</u>	5	0.4%	-0.6%
Footwear Lady's Dressy Shoe	623		1,259		
Footwear Lady's Dressy Sandals	Sales	%To1	Stock	%Tot	%Diff
07	104	21.9%	263	18.5%	-3.3%
08	80	16.8%	304	21.4%	4.6%
06	66	13.9%	175	12.3%	-1.6%
07 1/2	47	9.9%	69	4.9%	-5.0%
09	47	9.9%	244	17.2%	7.3%
06 1/2	41	8.6%	50	3.5%	-5.1%
08 1/2	27	5.7%	65	4.6%	-1.1%
10	26	5.5%	166	11.7%	6.2%
05 1/2	22	4.6%	16	1.1%	-3.5%
05	15	3.2%	64	4.5%	1.4%
	0	0.0 <u>%</u>	4 440	0.1%	0.1%
Footwear Lady's Dressy Sandals	475		1,418		0 / 22 1 00
Footwear Lady's Party Sandals	<u>Sales</u>		Stock Stock	%Tot	%Diff
07	71	19.0%	200	15.1%	-4.0%
07 1 <i>/</i> 2	59	15.8%	199	15.0%	-0.8%
08	51	13.7%	175	13.2%	-0.5%
06	47	12.6%	140	10.6%	-2.1%
08 1/2	38	10.2%	156	11.8%	1.6%

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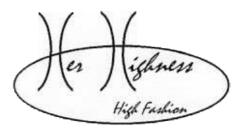
Best-Selling Styles by Department with Photo & Sales/Stock Matrix

Date Range: 01/03/02 - 30/06/02



MD000454 CT

	Stock Sales	45	50	55	60	65	70	75	80	Total
	Davis St	8	9	2	2		- 2			
	Eastgate	8	1	2	0 0	8				
	Ellis Center	- 8	8		0	0				
Black	Galeria	9	0			20				
	Mill Rd	8	0	() O	Ö				
	Plaza	- 1	1		V O	8				
	Total	1	2		5	5	2	(3
	Davis St	- 9	8		9	3				
	Eastgate	-	1			i n				
	Ellis Center	- 8) (0				
Pathe	Galeria	1	1		- 4	ñ	(
	Mill Rd	- 6	1		4	2				
	Plaza	7				1)		
	Total				7	9				4
	Davis St			7		9				
	Eastgate		1			9				
	Ellis Center			1	2	2				
White	Galeria			7		0	(
	Mill Rd				7	2	(
	Plaza) (1	1			
	Total	- 7			1 7	5				
Total			1	22	19	19	15	10	1	1



25 Best-Selling Styles by Value

	Date Range:	1/1/02 - 6/30/02	
	Style	Quantity	Value (Sales)
68213		60	\$2,949.41
19511		57	\$2,785.60
68218		47	\$2,339.53
23601		56	\$2,316.65
20204		47	\$2,274.67
48018		47	\$1,779.56
20903		44	\$1,624.75
18556		42	\$1,619.60
20221		42	\$1,613.73
75044		45	\$1,512.61
19506		37	\$1,497.20
20115		28	\$1,495.81
June-1		87	\$1,439.28
22300		25	\$1,349.85
75042		33	\$1,348.21
22302		29	\$1,345.29
6907		41	\$1,315.67
8406		26	\$1,295.84
75025		38	\$1,279.68
A863		26	\$1,274.75
19508		26	\$1,263.84
Celine-23		45	\$1,259.58
Key-1		70	\$1,254.37
80209		25	\$1,249.75
Dindi-1		67	\$1,244.37

7,358

\$222,091.47

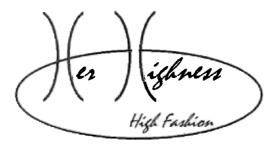
Query Order

Total

INVOICES.INVDATE BETWEEN '01-01-2002' AND '06-30-2002'

File: 25BestSellingStylesbyValue.rpt

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25 Best-Selling Styles by Quantity

Date Range: 1/1/02 - 6/30/02

Style	Quantity	Value (Sales)
June-1	87	\$1,439.28
Key-1	70	\$1,254.37
Dindi-1	67	\$1,244.37
Shade-1	67	\$1,209.43
68213	60	\$2,949.41
Tyler-5	60	\$1,159.45
Glam-1	59	\$1,119.49
Note-2	59	\$1,009.50
19511	57	\$2,785.60
23601	56	\$2,316.65
Gift-1	55	\$924.56
Port-2	52	\$959.56
Tyler-4	52	\$1,000.52
Bliss-2	51	\$969.52
Tyler-3	49	\$839.58
Mesa-3	48	\$929.57
20204	47	\$2,274.67
48018	47	\$1,779.56
68218	47	\$2,339.53
Fab-1	46	\$806.59
King-3	46	\$917.13
75044	45	\$1,512.61
Celine-23	45	\$1,259.58
June-4	45	\$759.62
20903	44	\$1,624.75
Total	7,358	\$222,091.47

Note: Totals are for all styles.

Query Order

INVOICES.INVDATE BETWEEN '01-01-2002' AND '06-30-2002'

File: 25BestSellingStylesbyQuantity.rpt

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Sales by Subclass with Price, Discount & Margin

Date Range: 1/1/02 - 7/10/02

List Price

Discount % Disc Ext Price

Ext Cost

Ext Margin %Marg

Quant.

Casual			2,690	\$71,996	\$12,425	17.3%	\$ 59,571	\$22,320	\$37,250	62.5%
Dress			3,195	\$155,812	\$34,944	22.4%	\$120,868	\$57,081	\$63,787	52.8%
Evening			964	\$31,996	\$4,937	15.4%	\$27,059	\$10,495	\$16,564	61.2%
Sport			482	\$15,172	\$1,378	9.1%	\$13,794	\$5,267	\$8,527	61.8%
		Totals	7,331	\$274,975	\$53,684	19.5%	\$221,292	\$95,164	\$126,128	57.0%
Query	INVOICES.INVDATE BETWEEN '01-	01-2002' AND '07-	10-2002'	— Order						

File: SalesbySubclasswithMarginDiscount.rpt

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Sales by Subclass and Style with Price, Discount & Margin

	Date Ran	ge: 1/1/02 -	7/10/02					
Tammy-1	10	\$199.90	\$19.99	10.0%	\$179.91	\$73.55	\$106.36	59.1%
Tammy-3	14	\$339.86	\$49.98	14.7%	\$289.88	\$106.20	\$183.68	63.4%
Tour-2	8	\$159.92	\$19.99	12.5%	\$139.93	\$0.00	\$139.93	100.0%
Tyler-1	25	\$507.75	\$39.98	7.9%	\$467.77	\$184.25	\$283.52	60.6%
Tyler-3	49	\$979.51	\$139.93	14.3%	\$839.58	\$357.70	\$481.88	57.4%
Tyler-4	52	\$1,084.48	\$83.96	7.7%	\$1,000.52	\$341.69	\$658.83	65.8%
Tyler-5	60	\$1,259.40	\$99.95	7.9%	\$1,159.45	\$443.79	\$715.66	61.7%
Vega-1	20	\$395.80	\$59.97	15.2%	\$335.83	\$0.00	\$335.83	100.0%
Vegy-1	11	\$274.89	\$0.00	0.0%	\$274.89	\$104.94	\$169.95	61.8%
Vegy-2	9	\$224.91	\$0.00	0.0%	\$224.91	\$83.61	\$141.30	62.8%
Wood-1	1	\$29.99	\$0.00	0.0%	\$29.99	\$0.00	\$29.99	100.0%
Wood-2	7	\$195.93	\$15.00	7.7%	\$180.94	\$8.04	\$172.90	95.6%
Wood-3	1	\$29.99	\$0.00	0.0%	\$29.99	\$0.00	\$29.99	100.0%
Zen-2	25	\$499.75	\$49.9	10.0%	\$449.78	\$146.88	\$302.90	67.3%
	0							
	Casual 2,690	\$71,995.62	\$12,425.17			-	\$37,250.05	
Dress	Quant.	List Price	Discount	%Disc	Ext Price	Ext Cost	Ext Marg	%Marg
						-		
Dress	Quant.	List Price	Discount	%Disc	Ext Price	Ext Cost	\$121.40 \$226.08	%Marg
Dress 96004	Quant.	List Price \$269.94	Discount \$67.48	%Disc 25.0%	Ext Price \$202.45	Ext Cost \$81.06	Ext Marg \$121.40	%Marg 60.0%
Dress 96004 1006C	Quant. 6 22	\$269.94 \$350.18	Discount \$67.48 \$30.38	%Disc 25.0% 8.7%	\$202.45 \$319.80	\$81.06 \$93.72	\$121.40 \$226.08 \$155.30 \$53.72	%Marg 60.0% 70.7% 63.1% 25.6%
Dress 96004 1006C 1007C	Quant. 6 22 17	\$269.94 \$350.18 \$271.83	Discount \$67.48 \$30.38 \$25.58	%Disc 25.0% 8.7% 9.4%	\$202.45 \$319.80 \$246.25	\$81.06 \$93.72 \$90.95	\$121.40 \$226.08 \$155.30	%Marg 60.0% 70.7% 63.1%
96004 1006C 1007C 10259	Quant. 6 22 17 5	\$269.94 \$350.18 \$271.83 \$349.95	\$67.48 \$30.38 \$25.58 \$139.98	%Disc 25.0% 8.7% 9.4% 40.0%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92 \$98.98	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14 \$45.30	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2%
96004 1006C 1007C 10259 10296	Quant. 6 22 17 5 11	\$269.94 \$350.18 \$271.83 \$349.95 \$1,209.89	\$67.48 \$30.38 \$25.58 \$139.98 \$384.97	%Disc 25.0% 8.7% 9.4% 40.0% 31.8%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68 \$206.77	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2% 43.7%
96004 1006C 1007C 10259 10296 10310	Quant. 6 22 17 5 11 2	\$269.94 \$350.18 \$271.83 \$349.95 \$1,209.89 \$109.98	\$67.48 \$30.38 \$25.58 \$139.98 \$384.97 \$11.00	%Disc 25.0% 8.7% 9.4% 40.0% 31.8% 10.0%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92 \$98.98	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14 \$45.30	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68 \$206.77 \$357.64	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2% 43.7% 49.3%
96004 1006C 1007C 10259 10296 10310 11052	Quant. 6 22 17 5 11 2 11	\$269.94 \$350.18 \$271.83 \$349.95 \$1,209.89 \$109.98 \$604.89	\$67.48 \$30.38 \$25.58 \$139.98 \$384.97 \$11.00 \$131.98 \$137.47 \$115.48	%Disc 25.0% 8.7% 9.4% 40.0% 31.8% 10.0% 21.8% 15.9% 26.2%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92 \$98.98 \$472.91 \$725.86 \$324.44	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14 \$45.30 \$266.14 \$368.23 \$189.88	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68 \$206.77 \$357.64 \$134.56	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2% 43.7% 49.3% 41.5%
96004 1006C 1007C 10259 10296 10310 11052 11053	Quant. 6 22 17 5 11 2 11 16	\$269.94 \$350.18 \$271.83 \$349.95 \$1,209.89 \$109.98 \$604.89 \$863.34	\$67.48 \$30.38 \$25.58 \$139.98 \$384.97 \$11.00 \$131.98 \$137.47 \$115.48 \$18.00	%Disc 25.0% 8.7% 9.4% 40.0% 31.8% 10.0% 21.8% 15.9% 26.2% 15.0%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92 \$98.98 \$472.91 \$725.86 \$324.44 \$101.98	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14 \$45.30 \$266.14 \$368.23 \$189.88 \$46.74	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68 \$206.77 \$357.64 \$134.56 \$55.24	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2% 43.7% 49.3% 41.5% 54.2%
96004 1006C 1007C 10259 10296 10310 11052 11053	Quant. 6 22 17 5 11 2 11 16 8	\$269.94 \$350.18 \$271.83 \$349.95 \$1,209.89 \$109.98 \$604.89 \$863.34 \$439.92	\$67.48 \$30.38 \$25.58 \$139.98 \$384.97 \$11.00 \$131.98 \$137.47 \$115.48	%Disc 25.0% 8.7% 9.4% 40.0% 31.8% 10.0% 21.8% 15.9% 26.2%	\$202.45 \$319.80 \$246.25 \$209.97 \$824.92 \$98.98 \$472.91 \$725.86 \$324.44	\$81.06 \$93.72 \$90.95 \$156.25 \$481.14 \$45.30 \$266.14 \$368.23 \$189.88	\$121.40 \$226.08 \$155.30 \$53.72 \$343.78 \$53.68 \$206.77 \$357.64 \$134.56	%Marg 60.0% 70.7% 63.1% 25.6% 41.7% 54.2% 43.7% 49.3% 41.5%

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Sales by Subclass by Style and Invoice with Price, Discount & Margin

Date Range: 1/1/02 - 7/10/02 10008836 27/05/02 Black 07 \$19.99 \$0.00 0.0% \$19.99 \$6.12 \$13.87 69.4% 0.0% \$19.99 \$6.12 \$13.87 69.4% 10008902 Black 07 1/2 \$19.99 \$0.00 27/05/02 \$49.97 10.0% \$302.90 Zen-2 25 \$499,75 \$449.78 \$146.88 67.3% 2.690 \$71,995.62 \$12,425.12 17% \$59,570.50 \$22,320.45 \$37,250.05 Casual 63% Dress 96004 %Disc Ext. Price Ext. Cost %Marg List Price Discount Ext. Marg Quant. 11/02/02 \$44.99 \$0.00 0.0% \$44.99 \$13.51 \$31.48 70.0% 10003583 Black 07 \$13.50 30.0% \$13.51 \$17.98 57.1% \$44.99 \$31.49 16/02/02 06 10003694 Black \$13.50 57.1% 21/02/02 08 \$44.99 30.0% \$31.49 \$13.51 \$17.98 10003880 Black \$13.50 30.0% 57.1% 10003944 06 \$44.99 \$31.49 \$13.51 \$17.98 23/02/02 Black 30.0% 57.1% \$17.98 10004833 16/03/02 Black 07 \$44.99 \$13.50 \$31.49 \$13.51 \$13.50 30.0% 57.1% 05 \$31.49 \$13.51 \$17.98 \$44.99 10005129 23/03/02 Black 96004 6 \$269.94 \$67.48 **25.0%** \$202.45 \$81.06 \$121.40 60.0% 1006C Ext. Cost List Price %Disc Ext. Price Ext. Marg %Marg Quant. Discount \$14.39 \$4.26 \$14.39 19/01/02 Black 03-Medium 1 \$0.00 0.0% \$10.13 70.4% 10002542 \$14.39 \$4.26 \$10.13 70.4% 10002930 22/01/02 03-Medium \$15.99 \$1.60 10.0% Black \$4.26 \$10.13 70.4% 10003044 26/01/02 Black 03-Medium \$15.99 \$1.60 10.0% \$14.39 \$15.99 \$1.60 10.0% \$10.13 70.4% 9/02/02 \$14.39 \$4.26 10003529 Black 02-Small \$15.99 \$14.39 \$4.26 \$10.13 70.4% 10/02/02 04-Large \$1.60 10.0% 10003572 Black \$1.60 10.0% \$14.39 \$4.26 \$10.13 70.4% 10003848 19/02/02 Black 04-Large \$15.99 Black 02-Small \$15.99 \$1.60 10.0% \$14.39 \$4.26 \$10.13 70.4% 10003872 21/02/02 70.4% \$4.26 10004065 26/02/02 \$15.99 \$1.60 10.0% \$14.39 \$10.13 Black 02-Small 70.4% 1/03/02 \$15.99 \$1.60 10.0% \$14.39 \$4.26 \$10.13 10004125 Black 03-Medium \$1.60 10.0% \$4.26 \$10.13 70.4% 02-Small \$15.99 \$14.39 10004163 2/03/02 Black \$4.26 \$10.13 10004249 4/03/02 03-Medium \$15.99 \$1.60 10.0% \$14.39 70.4% Black

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Sales Summary by Employee

Date Range:

01/06/02 - 30/06/02

	Employee		Total	Net Total
Monica Cathy Daniela	Soares Gianni Olson		\$7,123.20 \$4,266.50 \$3,196.41 \$14.586.11	\$6,720.00 \$4,025.00 \$3,015.48 \$13.760.48
Query		Order		
'06-30-2002' AND	CENUM = 0 AND S.INVDATE BETWEEN '06-01-2002' AND PLOYEES NAME = '-'	EMPLOYE	ES.EMPNUM ASC, INVOICES.INVOICENU	M ASC

File: SalesbyEmployeeSummary.rpt

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Sales by Store by Day Date Range: 1/4/02 - 1/18/02

Friday, January 4, 2002	Store	Sales Quant.	Sales \$
	20	\$484.91	
Frida	y, January 4, 2002	20	\$484.91
Saturday, January 5, 2002	Store	Sales Quant.	Sales \$
	EMP	40	\$1,279.20
Saturday	, January 5, 2002	40	\$1,279.20
Sunday, January 6, 2002	Store	Sales Quant.	Sales \$
	EMP	27 —	\$602.87
Sunday	, January 6, 2002	27	\$602.87
Monday, January 7, 2002	Store	Sales Quant.	Sales \$
	EMP	4	\$210.95
Monday	, January 7, 2002	4	\$210.95
Tuesday, January 8, 2002	Store	Sales Quant.	Sales \$
	EMP	15	\$283.93
Tuesday,	, January 8, 2002	15	\$283.93
Wednesday, January 9, 2002	Store	Sales Quant.	Sales \$
	EMP	32	\$874.78
Wednesday,	January 9, 2002	32	\$874.78
Thursday, January 10, 2002	Store	Sales Quant.	Sales \$
	EMP	20	\$641.86
Thursday,	January 10, 2002	20	\$641.86
Friday, January 11, 2002	Store	Sales Quant.	Sales \$
	EMP	28	\$709.81
Friday	, January 11, 2002	28	\$709.81
Saturday, January 12, 2002	Store	Sales Quant.	Sales \$
	EMP	39	\$1,126.02
Saturday,	January 12, 2002	39	\$1,126.02
Sunday, January 13, 2002	Store	Sales Quant.	Sales \$
	EMP	24	\$869.80
Sunday,	January 13, 2002	24	\$869.80
Monday, January 14, 2002	Store	Sales Quant.	Sales \$
	EMP	<u>22</u>	\$879.82
Monday,	January 14, 2002	22	\$879.82
Tuesday, January 15, 2002	Store	Sales Quant.	Sales \$
	EMP	12	\$428.90
Tuesday,	January 15, 2002	12	\$428.90
Wednesday, January 16, 2002	Store	Sales Quant.	Sales \$
	EMP	16 ————————————————————————————————————	\$728.82
Wednesday, J	January 16, 2002	16	\$728.82
XperiMart	January 25, 2002	Page	1 of 2

List of Styles with Photo, Price and Cost

Photo	Style		Price	O	rder Cost
	Glam-1		\$19.99		
	Going-01		\$29.99		\$13.58
	Goldy-1		\$15.99		
S.	Grow-2		\$14.99		\$8.59
	H-9617-A		\$54.99		\$20.90
	H-9625-A		\$84.99		\$34.15
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Styles by Descending Margin

Gt. I.	D.:	C 4	0/ 3/
Style	Price	Cost	% Marg.
18066	\$39 .99	\$8.61	78.5%
18072	\$39.99	\$9.31	76.7%
Slide-2	\$24.99	\$6.05	75.8%
1074	\$49.99	\$12.97	74.1%
18075	\$39.99	\$10.46	73.8%
75104	\$34.99	\$9.30	73.4%
1006C	\$15.99	\$4.26	73.4%
2009C	\$15.99	\$4.26	73.4%
18556	\$39.99	\$10.69	73.3%
65042	\$39.99	\$10.77	73.1%
Jamie-3	\$29.99	\$8.34	72.2%
95110	\$39.99	\$11.33	71.7%
Gift-1	\$19.99	\$5.67	71.6%
Lyric-1	\$24.99	\$7.19	71.2%
18109	\$29.99	\$8.63	71.2%
95047	\$39.99	\$11.59	71.0%
Surf-1	\$14.99	\$4.35	71.0%
18073	\$29.99	\$8.74	70.9%
A863	\$49.99	\$14.58	70.8%
17593	\$29.99	\$8.84	70.5%
Petal-1	\$19.99	\$5.92	70.4%
Lori-2	\$19.99	\$5.97	70.1%
96004	\$44.99	\$13.51	70.0%
M2088	\$24.99	\$7.55	69.8%
Bliss-2	\$19.99	\$6.05	69.7%
51043	\$39.99	\$12.19	69.5%
51044	\$39.99	\$12.19	69.5%
68213	\$49.99	\$15.24	69.5%
Zen-2	\$19.99	\$6.12	69.4%
17592	\$29.99	\$9.22	69.3%
Pearl-64	\$59.99	\$18.51	69.1%
Lori-1	\$19.99	\$6.17	69.1%
45030	\$29.99	\$9.31	69.0%
41043	\$29.99	\$9.31	69.0%
47058	_. \$29.99	\$9.31	69.0%
47060	\$29.99	\$9.31	69.0%
49012	\$39.99	\$12.42	68.9%
66010	\$44.99	\$14.06	68.7%
Charmy-01	\$29.99	\$9.58	68.1%
95024	\$39.99	\$12.80	68.0%
17594	\$29.99	\$9.62	67.9%
Nite-2	\$24.99	\$8.04	67.8%
Rock-1	\$19.99	\$6.45	67.7%
95212	\$44.99	\$14.54	67.7%
Lydia-08	\$24.99	\$8.08	67.7%
Stella-02	\$24.99	\$8.08	67.7%
Stella-03	\$24.99	\$8.08	67.7%
6907	\$39.99	\$12.93	67.7%
Ally-1	\$19.99	\$6.47	67.6%

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List of Styles by Department with Price

Accesories Lady's Dress Handbags

	Accesories Lady's Dress nandbags	
4033B		\$49.99
4040B		\$49.99
588		\$39.99
618		\$59.99
621		\$79.99
624		\$54.99
635		\$59.99
647		\$69.99
648		\$54.99
650		\$49.99
653		\$49.99
654		\$49.99
655		\$54.99
660		\$69.99
663		\$69.99
664		\$64.99
679		\$49.99
715		\$79.99
716		\$59.99
8846		
996LG		\$59.99 \$49.99
390LG		34 3.33
04.4	Accesories Lady's Party Handbags	
Style 2100R		Price
21333		\$29.99 \$24.00
570		\$24.99 \$20.00
704180		\$39.99
		\$24.99
91369		\$19.99
Pewter Woven		\$29.99
Silver Cluter		\$19.99
Silver Metal		\$44.99
X-2		\$24.99
X-4		\$24.99
X-5		\$24.99
X-7		\$29.99
	Footwear Lady's Casual Boots	
Style		Price
10343		\$54.99
19704		\$49.99
19705		\$ 69. 9 9
19706		\$49.99
19907		\$64.99
19910		\$59.99
24015		\$54.99
24038		\$54.99

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Items Above Certain Margin

Over this margin. 75%

Style	Color	Si	70	Sec Size	Price	Order Cost	% Marg.
LD000401 NP	Black	50		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	50		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	60		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	60		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	70		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	70		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	80		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	80		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	45		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	45		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	55		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	55		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	65		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	65		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	75		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	75		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Black	85		26 28	\$478.26	\$95.00	80.14%
LD000401 NP	Mustard	85		26 28	\$478.26	\$95.00	80.14%
LC000540 NP	Black	50		el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	50		el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	60	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	60		el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	70	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	70	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	80	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	80	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	90	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	90	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	55	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	55	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	65	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	65	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	75	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	75	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	85	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	85	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 NP	Black	95	D	el Hierro	\$456.52	\$97.00	78.75%
LC000540 PT	Black	95	D	el Hierro	\$456.52	\$97.00	78.75%
MD000307 CC	Wine	50	lt	oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	50	lk	oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	60	lk	oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	60	lk	oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	70	It	oiza 65	\$59 1.30	\$131.00	77.85%
MD000307 CC	Black	70		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	80		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	80		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	45		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	45		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	55		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	55		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Wine	65		oiza 65	\$591.30	\$131.00	77.85%
MD000307 CC	Black	65	it	oiza 65	\$591.30	\$131.00	77.85%

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