

Stores Reports

XpertMart.
Smarter Retail.

Store Margin & Discount

Date Range: 01/03/02 - 31/07/02

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Davis St	692	\$383,375	\$15,327	4.0%	\$368,048	\$227,214	\$140,835	38.3%
Eastgate	1,454	\$763,735	\$2,210	0.3%	\$761,526	\$332,497	\$429,029	56.3%
Ellis Center	150	\$93,153	\$9,626	10.3%	\$83,526	\$44,022	\$39,504	47.3%
Galeria	152	\$92,109	\$18,380	20.0%	\$73,729	\$49,729	\$24,000	32.6%
Mill Rd	1,170	\$658,935	\$42,924	6.5%	\$616,011	\$342,431	\$273,580	44.4%
Plaza	941	\$553,474	\$60,428	10.9%	\$493,046	\$237,723	\$255,324	51.8%
Total	4,559	\$2,544,781	\$148,894	5.9%	\$2,395,887	\$1,233,615	\$1,162,272	48.5%

Query

Order

INVOICES.INVDATE BETWEEN '03-01-2002' AND
'07-31-2002'

File: StoreMarginDiscount.rpt

Store Department Margin & Discount

Date Range: 01/03/02 - 31/07/02

Ellis Center

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Accessories Women's Dress Hand Bag	5	\$3,428.70	\$0.00	0.0%	\$3,428.70	\$1,976.26	\$1,452.44	42.4%
Footwear Men's Casual Moccasin	1	\$1,043.48	\$208.70	20.0%	\$834.78	\$793.23	\$41.55	5.0%
Footwear Men's Dress Half Boot	10	\$7,784.83	\$697.33	9.0%	\$7,087.50	\$6,713.83	\$373.67	5.3%
Footwear Men's Dress Moccasin	22	\$16,452.17	\$1,460.87	8.9%	\$14,991.30	\$6,488.42	\$8,502.88	56.7%
Footwear Women's Casual Clog	4	\$2,347.83	\$0.00	0.0%	\$2,347.83	\$862.59	\$1,485.24	63.3%
Footwear Women's Casual Moccasin	8	\$3,760.00	(\$121.74)	-3.2%	\$3,881.74	\$1,403.00	\$2,478.74	63.9%
Footwear Women's Casual Sandal	28	\$15,320.00	\$451.30	2.9%	\$14,868.70	\$6,893.74	\$7,974.97	53.6%
Footwear Women's Dress Loafer	18	\$11,765.22	\$1,360.87	11.6%	\$10,404.34	\$7,086.94	\$3,317.40	31.9%
Footwear Women's Dress Sandal	12	\$9,739.13	\$1,356.52	13.9%	\$8,382.61	\$6,012.60	\$2,370.01	28.3%
Footwear Women's Sport Tennis Shoe	15	\$5,856.52	\$1,189.56	20.3%	\$4,666.96	\$3,109.48	\$1,557.48	33.4%
Ellis Center	123	\$77,497.88	\$6,603.42	8.5%	\$70,894.46	\$41,340.09	\$29,554.37	41.7%

Galeria

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Accessories Women's Dress Hand Bag	4	\$2,773.91	\$470.43	17.0%	\$2,303.48	\$1,289.67	\$1,013.81	44.0%
Footwear Men's Casual Moccasin	1	\$456.52	\$91.30	20.0%	\$365.22	\$140.00	\$225.22	61.7%
Footwear Men's Dress Half Boot	20	\$12,832.33	\$2,437.67	19.0%	\$10,394.67	\$9,011.08	\$1,383.58	13.3%
Footwear Men's Dress Moccasin	34	\$23,643.48	\$4,603.48	19.5%	\$19,040.00	\$7,848.44	\$11,191.56	58.8%
Footwear Women's Casual Clog	4	\$2,000.00	\$1,000.00	50.0%	\$1,000.00	\$640.00	\$360.00	36.0%
Footwear Women's Casual Moccasin	14	\$6,651.30	\$2,221.74	33.4%	\$4,429.57	\$2,301.00	\$2,128.57	48.1%
Footwear Women's Casual Sandal	11	\$5,263.48	\$0.00	0.0%	\$5,263.48	\$428.89	\$4,834.59	91.9%
Footwear Women's Dress Half Boot	5	\$3,345.83	\$669.17	20.0%	\$2,676.67	\$1,170.00	\$1,506.67	56.3%
Footwear Women's Dress Loafer	13	\$7,086.95	\$0.00	0.0%	\$7,086.95	\$3,066.93	\$4,020.03	56.7%
Footwear Women's Dress Sandal	4	\$3,391.30	\$763.04	22.5%	\$2,628.26	\$2,540.58	\$87.68	3.3%
Footwear Women's Sport Tennis Shoe	11	\$4,120.87	\$1,157.39	28.1%	\$2,963.48	\$2,207.97	\$755.51	25.5%
Galeria	121	\$71,565.99	\$13,414.22	18.7%	\$58,151.76	\$30,644.55	\$27,507.21	47.3%

Mill Rd

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Accessories Men's Casual Briefcase	1	\$1,662.61	\$0.00	0.0%	\$1,662.61	\$956.00	\$706.61	42.5%
Accessories Men's Casual Card Case	2	\$248.70	\$0.00	0.0%	\$248.70	\$59.17	\$189.53	76.2%
Accessories Women's Casual Belt	1	\$217.39	\$0.00	0.0%	\$217.39	\$54.00	\$163.39	75.2%
Accessories Women's Casual Hand Bag	1	\$444.35	\$0.00	0.0%	\$444.35	\$367.00	\$77.35	17.4%
Accessories Women's Dress Hand Bag	39	\$20,410.26	\$2,084.35	10.2%	\$18,325.91	\$17,926.13	\$399.78	2.2%
Accessories Women's Dress Key Wallet	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Accessories Women's Dress Money Pur	2	\$260.87	\$13.04	5.0%	\$247.83	\$138.00	\$109.83	44.3%
Accessories Women's Dress Wallet	3	\$793.04	\$0.00	0.0%	\$793.04	\$396.00	\$397.04	50.1%
Clothing Women's Dress Jacket	2	\$5,043.48	\$1,513.04	30.0%	\$3,530.43	\$2,380.00	\$1,150.43	32.6%
Footwear Men's Casual Clog	6	\$6,260.87	\$0.00	0.0%	\$6,260.87	\$1,883.88	\$4,376.99	69.9%
Footwear Men's Casual Half Boot	1	\$834.78	\$0.00	0.0%	\$834.78	\$801.08	\$33.70	4.0%
Footwear Men's Casual Moccasin	14	\$13,500.00	\$313.04	2.3%	\$13,186.96	\$10,410.77	\$2,776.18	21.1%
Footwear Men's Dress Half Boot	51	\$39,120.12	\$2,227.78	5.7%	\$36,892.34	\$28,329.50	\$8,562.84	23.2%

Store Department Line Margin & Discount

Date Range: 01/03/02 - 31/07/02

Mill Rd

Accessories

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Accessories Men's Casual Briefcase	1	\$1,662.61	\$0.00	0.0%	\$1,662.61	\$956.00	\$706.61	42.5%
Accessories Men's Casual Card Case	2	\$248.70	\$0.00	0.0%	\$248.70	\$59.17	\$189.53	76.2%
Accessories Women's Casual Belt	1	\$217.39	\$0.00	0.0%	\$217.39	\$54.00	\$163.39	75.2%
Accessories Women's Casual Hand Bag	1	\$444.35	\$0.00	0.0%	\$444.35	\$367.00	\$77.35	17.4%
Accessories Women's Dress Hand Bag	44	\$24,265.91	\$2,084.35	8.6%	\$22,181.57	\$17,926.13	\$4,255.44	19.2%
Accessories Women's Dress Key Wallet	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Accessories Women's Dress Money Purse	2	\$260.87	\$13.04	5.0%	\$247.83	\$138.00	\$109.83	44.3%
Accessories Women's Dress Wallet	3	\$793.04	\$0.00	0.0%	\$793.04	\$396.00	\$397.04	50.1%
Accessories	55	\$28,046.78	\$2,097.39	7.5%	\$25,949.39	\$19,973.30	\$5,976.10	23.0%

Clothing

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Clothing Women's Dress Jacket	2	\$5,043.48	\$1,513.04	30.0%	\$3,530.43	\$2,380.00	\$1,150.43	32.6%
Clothing	2	\$5,043.48	\$1,513.04	30.0%	\$3,530.43	\$2,380.00	\$1,150.43	32.6%

Footwear

Department	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Footwear Men's Casual Clog	6	\$6,260.87	\$0.00	0.0%	\$6,260.87	\$1,883.88	\$4,376.99	69.9%
Footwear Men's Casual Half Boot	1	\$834.78	\$0.00	0.0%	\$834.78	\$801.08	\$33.70	4.0%
Footwear Men's Casual Moccasin	17	\$14,869.57	\$313.04	2.1%	\$14,556.52	\$10,410.77	\$4,145.75	28.5%
Footwear Men's Dress Half Boot	53	\$40,863.46	\$2,227.78	5.5%	\$38,635.67	\$28,329.50	\$10,306.17	26.7%
Footwear Men's Dress Moccasin	93	\$66,866.26	\$1,607.04	2.4%	\$65,059.22	\$24,143.14	\$40,916.08	62.9%
Footwear Men's Dress Wingtip	25	\$22,956.52	\$2,128.70	9.3%	\$20,827.83	\$22,255.50	(\$1,427.67)	-6.9%
Footwear Women's Casual Clog	56	\$28,086.96	\$8,006.52	28.5%	\$20,080.43	\$9,515.34	\$10,565.09	52.6%
Footwear Women's Casual Moccasin	129	\$61,175.57	\$4,133.83	6.8%	\$57,041.74	\$23,344.82	\$33,696.92	59.1%
Footwear Women's Casual Sandal	327	\$173,219.13	\$4,223.83	2.4%	\$168,995.30	\$73,029.86	\$95,965.45	56.8%
Footwear Women's Dress Boot	4	\$4,900.00	(\$525.00)	-10.7%	\$5,425.00	\$3,947.62	\$1,477.38	27.2%
Footwear Women's Dress Half Boot	36	\$21,477.95	\$3,387.91	15.8%	\$18,090.04	\$8,635.78	\$9,454.25	52.3%
Footwear Women's Dress Hiking Boot	5	\$4,212.13	\$857.81	20.4%	\$3,354.33	\$2,743.12	\$611.21	18.2%
Footwear Women's Dress Loafer	156	\$84,731.30	\$2,313.48	2.7%	\$82,417.82	\$39,884.77	\$42,533.05	51.6%
Footwear Women's Dress Sandal	61	\$42,450.00	\$3,139.13	7.4%	\$39,310.87	\$25,566.28	\$13,744.59	35.0%
Footwear Women's Sport Tennis Shoe	99	\$36,849.74	\$5,101.13	13.8%	\$31,748.61	\$19,025.12	\$12,723.49	40.1%
Footwear	1,068	\$609,554.23	\$36,915.20	6.1%	\$572,639.03	\$293,516.59	\$279,122.44	48.7%
Mill Rd	1,125	\$642,644.49	\$40,525.63	6.3%	\$602,118.86	\$315,869.88	\$286,248.97	47.5%

Department Store Margin & Discount

Date Range: 01/03/02 - 31/07/02

Eastgate	209	\$98,507.83	\$4,953.48	5.0%	\$93,554.35	\$36,996.08	\$56,558.27	60.5%
Ellis Center	11	\$5,000.87	\$140.36	2.8%	\$4,860.51	\$1,403.00	\$3,457.51	71.1%
Galeria	14	\$6,651.30	\$2,221.74	33.4%	\$4,429.57	\$2,301.00	\$2,128.57	48.1%
Mill Rd	129	\$61,175.57	\$4,133.83	6.8%	\$57,041.74	\$23,344.82	\$33,696.92	59.1%
Plaza	72	\$34,193.91	\$2,058.26	6.0%	\$32,135.65	\$12,543.00	\$19,592.65	61.0%
Footwear Women's Casual Moccasin	505	\$238,392.09	\$13,591.31	5.7%	\$224,800.77	\$88,038.90	\$136,761.88	60.8%

Footwear Women's Casual Sandal

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Davis St	182	\$96,388.70	\$1,019.13	1.1%	\$95,369.57	\$49,567.09	\$45,802.47	48.0%
Eastgate	455	\$228,793.65	(\$37,296....	-16.3%	\$266,090.09	\$78,346.91	\$187,743.18	70.6%
Ellis Center	29	\$15,833.04	\$451.30	2.9%	\$15,381.74	\$6,893.74	\$8,488.01	55.2%
Galeria	15	\$7,331.30	\$208.35	2.8%	\$7,122.96	\$428.89	\$6,694.07	94.0%
Mill Rd	327	\$173,219.13	\$4,223.83	2.4%	\$168,995.30	\$73,029.86	\$95,965.45	56.8%
Plaza	289	\$150,996.52	\$13,206.17	8.7%	\$137,790.35	\$41,831.37	\$95,958.97	69.6%
Footwear Women's Casual Sandal	1,297	\$672,562.34	(\$18,187....	-2.7%	\$690,750.01	\$250,097.86	\$440,652.15	63.8%

Footwear Women's Dress Boot

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Eastgate	2	\$2,826.09	\$0.00	0.0%	\$2,826.09	\$372.00	\$2,454.09	86.8%
Mill Rd	4	\$4,900.00	(\$525.00)	-10.7%	\$5,425.00	\$3,947.62	\$1,477.38	27.2%
Footwear Women's Dress Boot	6	\$7,726.09	(\$525.00)	-6.8%	\$8,251.09	\$4,319.62	\$3,931.47	47.6%

Footwear Women's Dress Half Boot

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Davis St	5	\$3,070.83	\$592.28	19.3%	\$2,478.55	\$1,153.00	\$1,325.55	53.5%
Eastgate	61	\$39,146.42	\$5,037.49	12.9%	\$34,108.93	\$14,538.00	\$19,570.93	57.4%
Galeria	5	\$3,345.83	\$669.17	20.0%	\$2,676.67	\$1,170.00	\$1,506.67	56.3%
Mill Rd	36	\$21,477.95	\$3,387.91	15.8%	\$18,090.04	\$8,635.78	\$9,454.25	52.3%
Plaza	41	\$26,183.31	\$4,937.27	18.9%	\$21,246.03	\$7,470.00	\$13,776.03	64.8%
Footwear Women's Dress Half Boot	148	\$93,224.34	\$14,624.13	15.7%	\$78,600.21	\$32,966.78	\$45,633.43	58.1%

Footwear Women's Dress Loafer

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Davis St	110	\$59,959.12	\$679.13	1.1%	\$59,279.99	\$29,332.88	\$29,947.11	50.5%
Eastgate	334	\$186,971.76	\$10,444.35	5.6%	\$176,527.41	\$87,014.73	\$89,512.68	50.7%
Ellis Center	21	\$15,675.65	\$2,142.96	13.7%	\$13,532.69	\$7,086.94	\$6,445.75	47.6%
Galeria	15	\$8,981.74	\$438.09	4.9%	\$8,543.65	\$3,066.93	\$5,476.72	64.1%
Mill Rd	156	\$84,731.30	\$2,313.48	2.7%	\$82,417.82	\$39,884.77	\$42,533.05	51.6%
Plaza	189	\$107,675.64	\$7,816.00	7.3%	\$99,859.64	\$47,602.84	\$52,256.80	52.3%
Footwear Women's Dress Loafer	825	\$463,995.21	\$23,834.01	5.1%	\$440,161.21	\$213,989.09	\$226,172.11	51.4%

Footwear Women's Dress Sandal

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
Davis St	50	\$37,678.26	\$3,092.17	8.2%	\$34,586.09	\$20,055.60	\$14,530.49	42.0%
Eastgate	52	\$36,486.96	\$4,419.57	12.1%	\$32,067.39	\$23,808.22	\$8,259.18	25.8%
Ellis Center	15	\$12,282.61	\$2,119.57	17.3%	\$10,163.04	\$6,012.60	\$4,150.44	40.8%
Galeria	5	\$4,239.13	\$932.61	22.0%	\$3,306.52	\$2,540.58	\$765.94	23.2%
Mill Rd	61	\$42,450.00	\$3,139.13	7.4%	\$39,310.87	\$25,566.28	\$13,744.59	35.0%
Plaza	87	\$64,556.52	\$9,718.26	15.1%	\$54,838.26	\$31,009.79	\$23,828.47	43.5%
Footwear Women's Dress Sandal	270	\$197,693.48	\$23,421.30	11.8%	\$174,272.17	\$108,993.07	\$65,279.10	37.5%

Footwear Women's Relax Slipper

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
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Department Store Margin & Discount by Style

Date Range: 01/03/02 - 31/07/02

MB000332 TN	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Mill Rd	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Plaza	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000332 TN	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Plaza	1	\$153.91	\$0.00	0.0%	\$153.91	\$77.00	\$76.91	50.0%
Accessories Women's Dress Key Wallet	3	\$461.74	\$0.00	0.0%	\$461.74	\$231.00	\$230.74	50.0%

Accessories Women's Dress Money Purse

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%M...
Davis St	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000337 TN	2	\$260.87	\$0.00	0.0%	\$260.87	\$146.00	\$114.87	44.0%
MB000431 RS	3	\$391.30	\$0.00	0.0%	\$391.30	\$195.00	\$196.30	50.2%
Davis St	5	\$652.17	\$0.00	0.0%	\$652.17	\$341.00	\$311.17	47.7%
Eastgate	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000431 RS	1	\$130.43	\$0.00	0.0%	\$130.43	\$65.00	\$65.43	50.2%
Eastgate	1	\$130.43	\$0.00	0.0%	\$130.43	\$65.00	\$65.43	50.2%
Mill Rd	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000337 TN	1	\$130.43	\$0.00	0.0%	\$130.43	\$73.00	\$57.43	44.0%
MB000431 RS	1	\$130.43	\$13.04	10.0%	\$117.39	\$65.00	\$52.39	44.6%
Mill Rd	2	\$260.87	\$13.04	5.0%	\$247.83	\$138.00	\$109.83	44.3%
Plaza	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000337 TN	1	\$130.43	\$0.00	0.0%	\$130.43	\$73.00	\$57.43	44.0%
Plaza	1	\$130.43	\$0.00	0.0%	\$130.43	\$73.00	\$57.43	44.0%
Accessories Women's Dress Money Purse	9	\$1,173.91	\$13.04	1.1%	\$1,160.87	\$617.00	\$543.87	46.9%

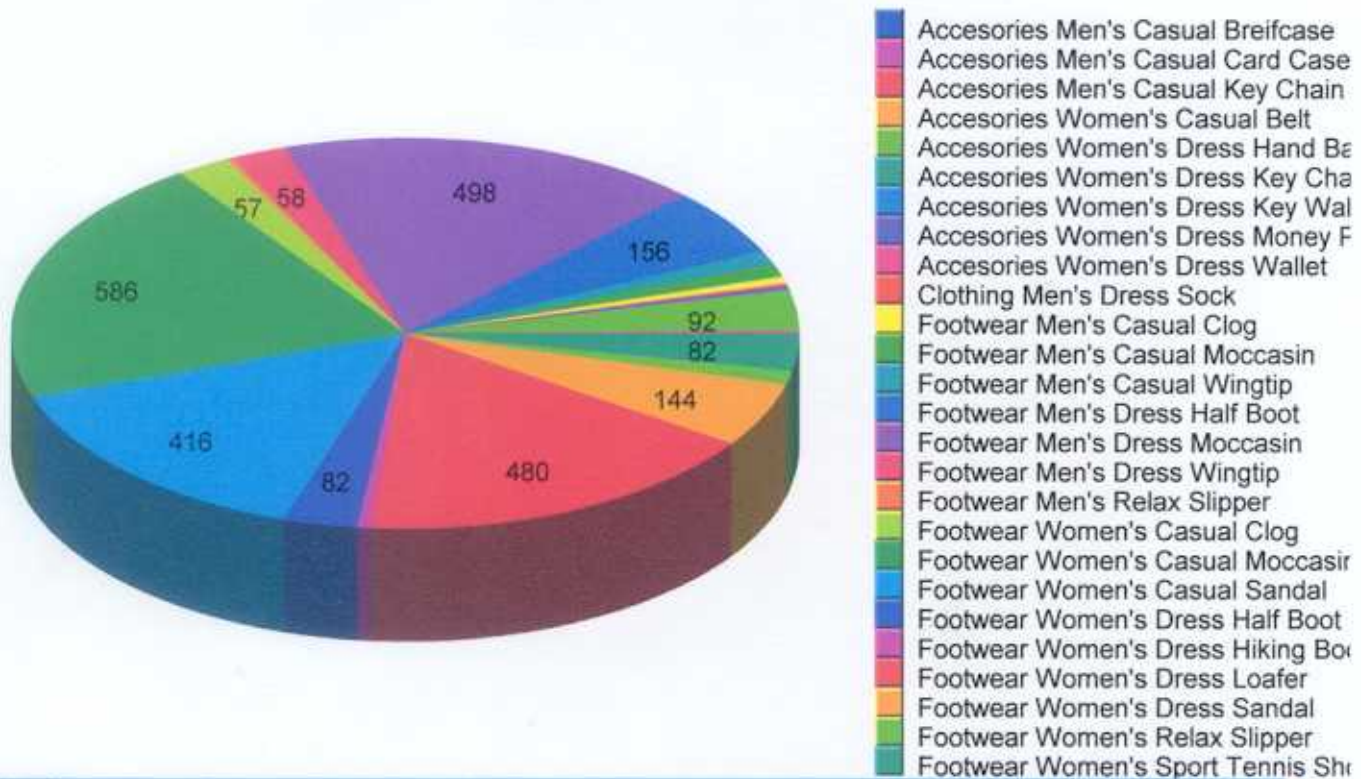
Accessories Women's Dress Wallet

Store	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%M...
Davis St	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000338 TN	2	\$528.70	\$0.00	0.0%	\$528.70	\$264.00	\$264.70	50.1%
Davis St	2	\$528.70	\$0.00	0.0%	\$528.70	\$264.00	\$264.70	50.1%
Eastgate	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000320 TN	1	\$266.09	\$0.00	0.0%	\$266.09	\$133.00	\$133.09	50.0%
MB000338 TN	2	\$528.70	\$0.00	0.0%	\$528.70	\$264.00	\$264.70	50.1%
Eastgate	3	\$794.78	\$0.00	0.0%	\$794.78	\$397.00	\$397.78	50.0%
Mill Rd	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
MB000338 TN	3	\$793.04	\$0.00	0.0%	\$793.04	\$396.00	\$397.04	50.1%
Mill Rd	3	\$793.04	\$0.00	0.0%	\$793.04	\$396.00	\$397.04	50.1%
Plaza	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg

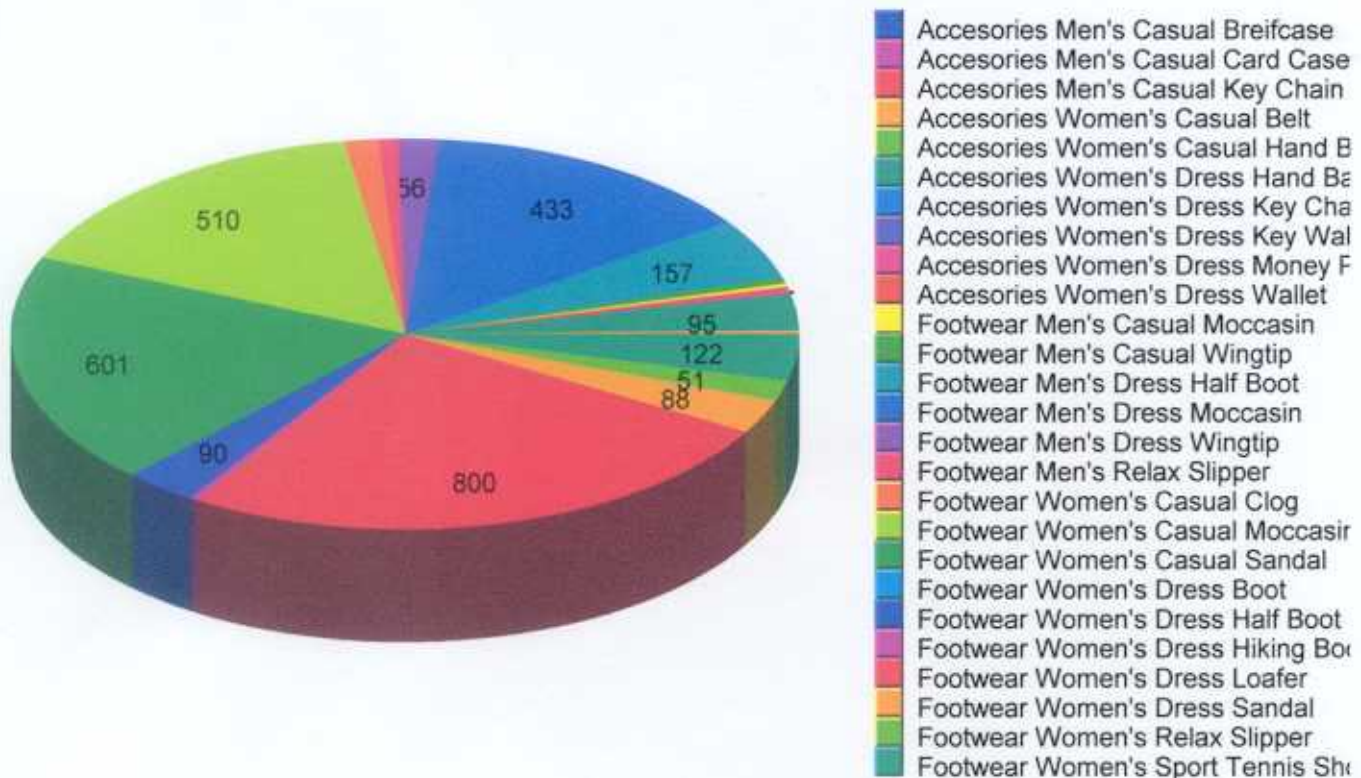
Stock by Department by Store Pie Chart

Note: The pie chart does not include negative values

Davis St



Eastgate



XpertMart

July 4, 2002

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