

## Vendors Reports

**XpertMart.**  
Smarter Retail.

## Top Vendors by Sales with Stock Levels

Date Range: 11/1/01 - 3/31/02

	Sales	%Tot	Stock	%Tot
Shoe Magnate	1,740	29.6%	1,969	19.8%
Disport Do Brasil Ltda.	1,249	21.2%	969	9.7%
Coco Shugun	673	11.4%	1,263	12.7%
Sudes Importacao e Exportacao Ltda.	590	10.0%	929	9.3%
Menfis	552	9.4%	1,356	13.6%
Olem	396	6.7%	1,351	13.6%
Una Pigat	184	3.1%	195	2.0%
Kolosh USA	176	3.0%	115	1.2%
Legend	171	2.9%	599	6.0%
	98	1.7%	33	0.3%
Grenico	49	0.8%	19	0.2%
GVD	0	0.0%	116	1.2%
J. Alvarez Import	0	0.0%	77	0.8%
Lady Leather	0	0.0%	13	0.1%
Righi Shoes	0	0.0%	87	0.9%
Smac	0	0.0%	849	8.5%
<b>Total</b>	<b>5,878</b>		<b>9,940</b>	

Query NOT StockDesc.QTY = 0 OR  
 NOT SalesQty.QUANTITY\_SUM = 0 AND  
 NOT StockDesc.COMPANY IS NULL AND  
 INVOICES.INVDATE BETWEEN '11-01-2001' AND '03-31-2002'

Order StockDesc.STYLE,  
 StockDesc.COLOR,  
 StockDesc.SSIZE,  
 StockDesc.SECSIZE,

# Obsession

boutique

## Best-Selling Styles by Vendor with Stock Levels

Date Range: 3/1/02 - 6/30/02

Shoe Magnate	Sales	%Tot	Stock	%Tot
Shade-1	67	3.7%	5	0.3%
Glam-1	59	3.2%	13	0.7%
Note-2	59	3.2%	13	0.7%
Gift-1	55	3.0%	35	1.8%
Tyler-5	54	3.0%	12	0.6%
Port-2	52	2.9%	38	1.9%
Tyler-4	52	2.9%	2	0.1%
Bliss-2	51	2.8%	21	1.1%
Tyler-3	49	2.7%	5	0.3%
Mesa-3	48	2.6%	6	0.3%
Ally-1	44	2.4%	10	0.5%
Lori-1	44	2.4%	10	0.5%
Halo-1	42	2.3%	12	0.6%
Slide-2	42	2.3%	30	1.5%
Key-1	40	2.2%	8	0.4%
Note-1	38	2.1%	34	1.7%
Sand-1	36	2.0%	18	0.9%
Mesa-1	35	1.9%	37	1.9%
King-3	34	1.9%	16	0.8%
Note-5	32	1.8%	4	0.2%
Zone-1	31	1.7%	23	1.2%
Dindi-1	30	1.6%	41	2.1%
Port-1	30	1.6%	24	1.2%
King-1	29	1.6%	28	1.4%
Lori-2	29	1.6%	44	2.3%
Alvis-4	28	1.5%	8	0.4%
Halo-3	26	1.4%	82	4.2%
Note-6	26	1.4%	46	2.4%
Surf-1	25	1.4%	47	2.4%
Tyler-1	25	1.4%	47	2.4%
Zen-2	25	1.4%	83	4.3%
M2088	24	1.3%	48	2.5%
Petal-1	24	1.3%	30	1.5%
Scott-1	24	1.3%	53	2.7%
Goldy-1	23	1.3%	49	2.5%
Debby-1	22	1.2%	55	2.8%
Scott-2	22	1.2%	24	1.2%
Soda-1	22	1.2%	28	1.4%
Vega-1	20	1.1%	69	3.5%
Lila-1	19	1.0%	2	0.1%
Mesa-4	18	1.0%	0	0.0%
Polo-2	18	1.0%	11	0.6%
Fab-1	17	0.9%	11	0.6%

## Sales Statistics by Style and Vendor

Period of Analysis: 01/03/02 - 31/07/02

Style	Second Size	Initial Inventory	Quantity Received	Available Inventory	Quantity Sold	% Sold	Sell Thru %	Stock to Sale	Current Inventory	% Invent.
<b>DuraSole Inc.</b>										
DU000733 PR		53	45	98	31	14.6%	31.6%	3.2	67	7.4%
DU001321 PR		10	14	24	22	10.3%	91.7%	1.1	2	0.2%
DU003739 PB		32	26	58	21	9.9%	36.2%	2.8	37	4.1%
DU003714 PR		28	26	54	15	7.0%	27.8%	3.6	39	4.3%
DU003725 BV		32	29	61	15	7.0%	24.6%	4.1	46	5.1%
DU004228 BV		20	16	36	15	7.0%	41.7%	2.4	21	2.3%
DU003718 BV		15	20	35	11	5.2%	31.4%	3.2	24	2.6%
DU003719 BC		20	15	35	11	5.2%	31.4%	3.2	24	2.6%
DU001132 BV		29	15	44	10	4.7%	22.7%	4.4	34	3.7%
DU001156 PR		27	16	43	9	4.2%	20.9%	4.8	34	3.7%
DU004133 PB		28	17	45	7	3.3%	15.6%	6.4	38	4.2%
DU004227 BV		27	18	45	7	3.3%	15.6%	6.4	38	4.2%
DU003706 PR		39	27	66	6	2.8%	9.1%	11.0	60	6.6%
DU004132 PB		26	15	41	6	2.8%	14.6%	6.8	35	3.9%
DU003496 PN		30	0	30	4	1.9%	13.3%	7.5	26	2.9%
DU003516 PN		42	0	42	4	1.9%	9.5%	10.5	38	4.2%
DU004073 PR		29	16	45	4	1.9%	8.9%	11.2	41	4.5%
DU004084 BV		30	17	47	4	1.9%	8.5%	11.8	43	4.7%
DU003519 PR		43	31	74	3	1.4%	4.1%	24.7	71	7.8%
DU003555 PR		19	20	39	3	1.4%	7.7%	13.0	36	4.0%
DU003631 PN		33	0	33	2	0.9%	6.1%	16.5	31	3.4%
DU004083 PR		8	40	48	2	0.9%	4.2%	24.0	46	5.1%
DU003497 PN		38	0	38	1	0.5%	2.6%	38.0	37	4.1%
DU003722 BC		24	16	40	0	0.0%	0.0%	∞	40	4.4%
<b>Total DURAPEL</b>		<b>682</b>	<b>439</b>	<b>1,121</b>	<b>213</b>	<b>100.0%</b>	<b>19.0%</b>	<b>5.3</b>	<b>908</b>	<b>100.0%</b>



## Vendor Margin & Discount

Date of sales: 4/15/02 - 7/15/02

Vendor	Quant	List Price	\$ Disc	%D	Ext Price	Ext Cost	Margin	% M...
Coco Shugun	330	\$12,911.70	\$628.35	4.9%	\$12,283.35	\$4,650.01	\$7,633.34	62.1%
Disport Do Brasil Ltda.	113	\$5,233.87	\$495.39	9.5%	\$4,738.48	\$1,961.06	\$2,777.42	58.6%
GVD	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.97	\$26.02	65.1%
J. Alvarez Import	53	\$2,079.47	\$179.96	8.7%	\$1,899.51	\$940.63	\$958.89	50.5%
Kolosh USA	3	\$107.97	\$0.00	0.0%	\$107.97	\$45.12	\$62.85	58.2%
Legend	210	\$5,503.90	\$674.74	12.3%	\$4,829.16	\$2,147.14	\$2,682.02	55.5%
Menfis	185	\$9,444.15	\$310.94	3.3%	\$9,133.21	\$4,011.49	\$5,121.72	56.1%
Olem	228	\$7,742.72	\$495.35	6.4%	\$7,247.37	\$2,635.72	\$4,611.65	63.6%
Shoe Magnate	705	\$15,089.95	\$2,073.00	13.7%	\$13,016.95	\$5,324.49	\$7,692.47	59.1%
Smac	247	\$5,116.53	\$862.08	16.8%	\$4,254.45	\$1,749.83	\$2,504.62	58.9%
Sudes Importacao	387	\$14,108.13	\$1,128.78	8.0%	\$12,979.35	\$4,822.46	\$8,156.89	62.8%
Una Pigat	16	\$639.84	\$39.99	6.2%	\$599.85	\$214.23	\$385.62	64.3%
	<b>2,478</b>	<b>\$78,018.22</b>	<b>\$6,888.57</b>	<b>8.8%</b>	<b>\$71,129.65</b>	<b>\$28,516.15</b>	<b>\$42,613.50</b>	<b>59.9%</b>

Query INVOICES.INVDATE BETWEEN '04-15-2002' AND '07-15-2002' AND  
NOT INVDET.ITMCOST = 0.0

Order

## Vendor Margin & Discount by Style

Date Range: 4/15/02 - 7/15/02

K4232	2	\$79.98	\$0.00	0.0%	\$79.98	\$28.86	\$51.12	63.9%
S301	2	\$79.98	\$0.00	0.0%	\$79.98	\$27.42	\$52.56	65.7%
S382	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.71	\$16.28	54.3%
S384	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.71	\$16.28	54.3%
S443	3	\$94.97	\$0.00	0.0%	\$94.97	\$39.63	\$55.34	58.3%
T501	6	\$249.94	\$0.00	0.0%	\$249.94	\$93.48	\$156.46	62.6%
T508	2	\$89.98	\$9.00	10.0%	\$80.98	\$33.16	\$47.82	59.1%
T510	9	\$404.91	\$0.00	0.0%	\$404.91	\$149.22	\$255.69	63.1%
T541	4	\$159.96	\$20.00	12.5%	\$139.96	\$58.32	\$81.65	58.3%
T542	12	\$479.88	\$43.99	9.2%	\$435.89	\$174.96	\$260.93	59.9%
T702	17	\$679.83	\$20.00	2.9%	\$659.84	\$247.86	\$411.98	62.4%
<b>Coco Shugun</b>	<b>330</b>	<b>\$12,911.70</b>	<b>\$628.35</b>	<b>4.9%</b>	<b>\$12,283.35</b>	<b>\$4,650.01</b>	<b>\$7,633.34</b>	<b>62.1%</b>

### Disport Do Brasil Ltda.

Style	Quant.	List Price	\$ Disc.	%D	Ext. Price	Ext. Cost	Margin	%Marg
19300	1	\$29.99	\$0.00	0.0%	\$29.99	\$15.75	\$14.24	47.5%
19302	12	\$479.88	\$39.99	8.3%	\$439.89	\$168.00	\$271.89	61.8%
19506	14	\$699.86	\$32.49	4.6%	\$667.37	\$251.02	\$416.35	62.4%
19512	6	\$269.94	\$67.48	25.0%	\$202.46	\$90.54	\$111.92	55.3%
19523	4	\$199.96	\$0.00	0.0%	\$199.96	\$89.48	\$110.48	55.3%
19700	2	\$79.98	\$0.00	0.0%	\$79.98	\$34.98	\$45.00	56.3%
20100	1	\$49.99	\$0.00	0.0%	\$49.99	\$17.27	\$32.72	65.5%
20101	6	\$299.94	\$49.99	16.7%	\$249.95	\$118.26	\$131.69	52.7%
20102	4	\$179.96	\$22.50	12.5%	\$157.46	\$69.96	\$87.51	55.6%
20113	11	\$494.89	\$44.99	9.1%	\$449.90	\$192.39	\$257.51	57.2%
20117	2	\$99.98	\$25.00	25.0%	\$74.98	\$39.42	\$35.56	47.4%
20200	5	\$249.95	\$25.00	10.0%	\$224.96	\$93.00	\$131.95	58.7%
20202	7	\$314.93	\$26.99	8.6%	\$287.94	\$118.09	\$169.85	59.0%
20203	2	\$89.98	\$0.00	0.0%	\$89.98	\$35.86	\$54.12	60.1%
20232	2	\$109.98	\$0.00	0.0%	\$109.98	\$49.18	\$60.80	55.3%
22304	6	\$269.94	\$22.50	8.3%	\$247.45	\$100.92	\$146.52	59.2%
23600	-1	(\$44.99)	(\$9.00)	20.0%	(\$35.99)	(\$21.59)	(\$14.40)	40.0%
23601	1	\$64.99	\$0.00	0.0%	\$64.99	\$25.98	\$39.01	60.0%
400303	1	\$49.99	\$0.00	0.0%	\$49.99	\$18.14	\$31.85	63.7%
400309	4	\$199.96	\$0.00	0.0%	\$199.96	\$67.20	\$132.76	66.4%
400506	1	\$49.99	\$25.00	50.0%	\$25.00	\$18.03	\$6.96	27.9%
400512	0	\$0.00	(\$7.50)	-∞%	\$7.50	\$0.00	\$7.50	100.0%
401300	8	\$319.92	\$79.98	25.0%	\$239.94	\$121.20	\$118.74	49.5%
401308	2	\$74.98	\$0.00	0.0%	\$74.98	\$30.30	\$44.68	59.6%
401909	6	\$299.94	\$25.00	8.3%	\$274.94	\$107.52	\$167.42	60.9%
403402	6	\$299.94	\$25.00	8.3%	\$274.94	\$110.16	\$164.78	59.9%
<b>Disport Do Brasil Ltda.</b>	<b>113</b>	<b>\$5,233.87</b>	<b>\$495.39</b>	<b>9.5%</b>	<b>\$4,738.48</b>	<b>\$1,961.06</b>	<b>\$2,777.42</b>	<b>58.6%</b>

### GVD

Style	Quant.	List Price	\$ Disc.	%D	Ext. Price	Ext. Cost	Margin	%Marg
Suzete	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.97	\$26.02	65.1%
<b>GVD</b>	<b>1</b>	<b>\$39.99</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$39.99</b>	<b>\$13.97</b>	<b>\$26.02</b>	<b>65.1%</b>

### J. Alvarez Import

Style	Quant.	List Price	\$ Disc.	%D	Ext. Price	Ext. Cost	Margin	%Marg
36020	2	\$59.98	\$0.00	0.0%	\$59.98	\$26.00	\$33.98	56.7%
36021	2	\$59.98	\$0.00	0.0%	\$59.98	\$26.00	\$33.98	56.7%
57007	25	\$999.75	\$99.98	10.0%	\$899.78	\$461.11	\$438.66	48.8%
57008	8	\$319.92	\$20.00	6.2%	\$299.92	\$147.36	\$152.56	50.9%
61006	16	\$639.84	\$59.98	9.4%	\$579.86	\$280.16	\$299.69	51.7%



# Vendor Margin & Discount by Invoice

Date Range: 4/15/02 - 7/15/02

## Coco Shugun

Invoice #	Date	Quant.	List Price	\$ Disc	%D	Ext. Price	Ext. Cost	Margin	%Marg
<b>4233</b>									
10008859	19/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$14.05	\$25.94	64.9%
10008866	20/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$14.05	\$25.94	64.9%
10008897	27/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$14.05	\$25.94	64.9%
10008932	28/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$14.05	\$25.94	64.9%
<b>4233</b>		<b>4</b>	<b>\$159.96</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$159.96</b>	<b>\$56.20</b>	<b>\$103.76</b>	<b>64.9%</b>
<b>45045</b>									
10007144	30/04/02	1	\$39.99	\$20.00	50.0%	\$20.00	\$11.61	\$8.39	41.9%
10007457	5/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$11.61	\$28.38	71.0%
10007468	5/05/02	-1	(\$39.99)	\$0.00	-0.0%	(\$39.99)	(\$11.61)	(\$28.38)	71.0%
10007726	9/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$11.61	\$28.38	71.0%
10008330	19/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$11.61	\$28.38	71.0%
10008684	25/05/02	1	\$19.99	\$0.00	0.0%	\$19.99	\$11.61	\$8.38	41.9%
<b>45045</b>		<b>4</b>	<b>\$139.96</b>	<b>\$20.00</b>	<b>14.3%</b>	<b>\$119.96</b>	<b>\$46.44</b>	<b>\$73.52</b>	<b>61.3%</b>
<b>50101</b>									
10006917	26/04/02	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10007056	28/04/02	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
<b>50101</b>		<b>2</b>	<b>\$69.98</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$69.98</b>	<b>\$26.12</b>	<b>\$43.86</b>	<b>62.7%</b>
<b>50106</b>									
10006365	17/04/02	1	\$39.99	\$20.00	50.0%	\$20.00	\$13.04	\$6.96	34.8%
10007659	8/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10007864	11/05/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10008745	26/05/02	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.04	\$16.95	56.5%
10008793	26/05/02	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.04	\$16.95	56.5%
<b>50106</b>		<b>5</b>	<b>\$179.95</b>	<b>\$20.00</b>	<b>11.1%</b>	<b>\$159.96</b>	<b>\$65.20</b>	<b>\$94.76</b>	<b>59.2%</b>
<b>65010</b>									
10007013	27/04/02	1	\$34.99	\$0.00	0.0%	\$34.99	\$9.77	\$25.22	72.1%
10007226	2/05/02	1	\$34.99	\$0.00	0.0%	\$34.99	\$9.77	\$25.22	72.1%
<b>65010</b>		<b>2</b>	<b>\$69.98</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$69.98</b>	<b>\$19.54</b>	<b>\$50.44</b>	<b>72.1%</b>
<b>65025</b>									
10006593	20/04/02	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.04	\$21.95	62.7%
<b>65025</b>		<b>1</b>	<b>\$34.99</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$34.99</b>	<b>\$13.04</b>	<b>\$21.95</b>	<b>62.7%</b>
<b>65041</b>									
10006553	19/04/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10006697	21/04/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10006895	26/04/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10008118	15/05/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10008648	25/05/02	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.49	\$16.50	55.0%
10008876	27/05/02	1	\$29.99	\$0.00	0.0%	\$29.99	\$13.49	\$16.50	55.0%
10006798	23/04/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10007260	3/05/02	1	\$35.99	\$0.00	0.0%	\$35.99	\$13.49	\$22.50	62.5%
10007585	7/05/02	-1	(\$35.99)	\$0.00	-0.0%	(\$35.99)	(\$13.49)	(\$22.50)	62.5%
<b>65041</b>		<b>7</b>	<b>\$239.93</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$239.93</b>	<b>\$94.43</b>	<b>\$145.50</b>	<b>60.6%</b>
<b>65228</b>									
10006627	20/04/02	1	\$39.99	\$0.00	0.0%	\$39.99	\$14.09	\$25.90	64.8%



# Receipt Journal

Date Range 11/1/01 - 11/30/01

## November 1, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
4	Emphasis	11/1/01	Shoe Magnate	0067954-1N	552	\$3,911.09
<b>November 1, 2001</b>				<b>Total</b>	<b>552</b>	<b>\$3,911.09</b>

## November 3, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
5	Emphasis	11/3/01	Shoe Magnate	0068247-1N	114	\$1,060.92
6	Emphasis	11/3/01	Shoe Magnate	0068553-1N	108	\$1,003.68
41	Emphasis	11/3/01	Olem	637682	198	\$2,806.74
42	Emphasis	11/3/01	Olem	637685	198	\$2,956.74
<b>November 3, 2001</b>				<b>Total</b>	<b>618</b>	<b>\$7,828.09</b>

## November 4, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
8	Emphasis	11/4/01	Shoe Magnate	0069037-1N	108	\$765.72
9	Emphasis	11/4/01	Shoe Magnate	0069038-1N	336	\$2,916.00
7	Emphasis	11/4/01	Shoe Magnate	0068630-1N	492	\$4,242.00
3	Emphasis	11/4/01	Kolosh USA	10144	252	\$6,310.08
<b>November 4, 2001</b>				<b>Total</b>	<b>1,188</b>	<b>\$14,233.80</b>

## November 5, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
52	Emphasis	11/5/01	Legend	3071	342	\$3,471.72
<b>November 5, 2001</b>				<b>Total</b>	<b>342</b>	<b>\$3,471.72</b>

## November 7, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
15	Emphasis	11/7/01	Sudes Importacao e Export...	00311/01	762	\$8,512.35
16	Emphasis	11/7/01	Sudes Importacao e Export...	000310/01	312	\$5,300.76
18	Emphasis	11/7/01	Menfis	34/01	700	\$14,743.65
14	Emphasis	11/7/01	Disport Do Brasil Ltda. (Du...	19150/01	876	\$17,489.88
<b>November 7, 2001</b>				<b>Total</b>	<b>2,650</b>	<b>\$46,046.64</b>

## November 8, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
46	Emphasis	11/8/01	Olem	638617	12	\$156.00
23	Emphasis	11/8/01	Coco Shugun	24689	12	\$221.16
57	Emphasis	11/8/01	Olem	642290	12	\$0.00
44	Emphasis	11/8/01	Olem	640624	48	\$1,810.80
45	Emphasis	11/8/01	Olem	640597	84	\$2,101.32
43	Emphasis	11/8/01	Olem	640598	12	\$236.76
<b>November 8, 2001</b>				<b>Total</b>	<b>180</b>	<b>\$4,526.04</b>

## November 9, 2001

Receipt #	Store	Date	Vendor	Invoice #	# Items	Total
30	Emphasis	11/9/01	Coco Shugun	24870	15	\$196.65
32	Emphasis	11/9/01	Coco Shugun	24871	60	\$1,086.60



## Merchandise Receipt

Receipt # 10000003  
 Vendor Shoe Magnate  
**15 232 Stafford street**  
**City of Industry, CA 91744**

**11/1/01** 1  
 Invoice # 0067954-1N  
 Invoice Date 28/09/2001  
 Payment Terms Net 30 Days  
 Days 30

Qty.	Item #	Brand	Style	Color	Size	Unit Cost	Ext. Cost
1	44	Bonnibel	Fab-1	Black	05	\$7.74	\$7.74
1	45	Bonnibel	Fab-1	Black	05 1/2	\$7.74	\$7.74
2	46	Bonnibel	Fab-1	Black	06	\$7.74	\$15.48
2	47	Bonnibel	Fab-1	Black	06 1/2	\$7.74	\$15.48
3	48	Bonnibel	Fab-1	Black	07	\$7.74	\$23.22
3	49	Bonnibel	Fab-1	Black	07 1/2	\$7.74	\$23.22
2	50	Bonnibel	Fab-1	Black	08	\$7.74	\$15.48
2	51	Bonnibel	Fab-1	Black	08 1/2	\$7.74	\$15.48
1	52	Bonnibel	Fab-1	Black	09	\$7.74	\$7.74
1	54	Bonnibel	Fab-1	Black	10	\$7.74	\$7.74
1	55	Bonnibel	Fab-2	Black	05	\$7.49	\$7.49
1	56	Bonnibel	Fab-2	Black	05 1/2	\$7.49	\$7.49
2	57	Bonnibel	Fab-2	Black	06	\$7.49	\$14.98
2	58	Bonnibel	Fab-2	Black	06 1/2	\$7.49	\$14.98
3	59	Bonnibel	Fab-2	Black	07	\$7.49	\$22.47
3	60	Bonnibel	Fab-2	Black	07 1/2	\$7.49	\$22.47
2	61	Bonnibel	Fab-2	Black	08	\$7.49	\$14.98
2	62	Bonnibel	Fab-2	Black	08 1/2	\$7.49	\$14.98
1	63	Bonnibel	Fab-2	Black	09	\$7.49	\$7.49
1	65	Bonnibel	Fab-2	Black	10	\$7.49	\$7.49
1	22	Bonnibel	Grow-2	Black Lamy	05	\$8.59	\$8.59
1	23	Bonnibel	Grow-2	Black Lamy	05 1/2	\$8.59	\$8.59
2	24	Bonnibel	Grow-2	Black Lamy	06	\$8.59	\$17.18
2	25	Bonnibel	Grow-2	Black Lamy	06 1/2	\$8.59	\$17.18
3	26	Bonnibel	Grow-2	Black Lamy	07	\$8.59	\$25.77
3	27	Bonnibel	Grow-2	Black Lamy	07 1/2	\$8.59	\$25.77
2	28	Bonnibel	Grow-2	Black Lamy	08	\$8.59	\$17.18
2	29	Bonnibel	Grow-2	Black Lamy	08 1/2	\$8.59	\$17.18
1	30	Bonnibel	Grow-2	Black Lamy	09	\$8.59	\$8.59
1	32	Bonnibel	Grow-2	Black Lamy	10	\$8.59	\$8.59
1	4460	Bonnibel	Grow-2	Black PU	05	\$8.59	\$8.59
1	34	Bonnibel	Grow-2	Black PU	05 1/2	\$8.59	\$8.59
2	35	Bonnibel	Grow-2	Black PU	06	\$8.59	\$17.18
2	36	Bonnibel	Grow-2	Black PU	06 1/2	\$8.59	\$17.18

# Sales by Item by Vendor: Style, Invoice, Price, Discount, Margin Detail

Date Range: 12/1/01 - 1/31/02

Coco Shugun

Invoice #	Date	Color	Size	Quant	List Price	\$ Disc.	%D	Ext Price	Ext Cost	Margin	%Marg
<b>45045</b>											
10000630	6/12/01	Black	07 1/2	1	\$39.99	\$0.00	0.0%	\$39.99	\$11.61	\$28.38	71.0%
10001803	28/12/01	Silver	10	1	\$39.99	\$0.00	0.0%	\$39.99	\$11.61	\$28.38	71.0%
10002078	30/12/01	Silver	10	-1	(\$39.99)	\$0.00	-0.0%	(\$39.99)	(\$11.61)	(\$28.38)	71.0%
10003181	29/01/02	Black	07	1	\$39.99	\$20.00	50.0%	\$20.00	\$11.61	\$8.39	41.9%
10003209	30/01/02	Silver	09	1	\$39.99	\$20.00	50.0%	\$20.00	\$11.61	\$8.39	41.9%
			<b>45045</b>	<b>3</b>	<b>\$119.97</b>	<b>\$39.99</b>	<b>33.3%</b>	<b>\$79.98</b>	<b>\$34.83</b>	<b>\$45.15</b>	<b>56.5%</b>
<b>50101</b>											
10000578	4/12/01	Black Satin	10	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10001439	23/12/01	Silver met	09	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10001559	24/12/01	Silver met	07	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10001641	26/12/01	Silver met	07	-1	(\$34.99)	\$0.00	-0.0%	(\$34.99)	(\$13.06)	(\$21.93)	62.7%
10001642	26/12/01	Silver met	07 1/2	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10001928	31/12/01	Black Satin	07	1	\$34.99	\$17.50	50.0%	\$17.50	\$13.06	\$4.44	25.4%
10002029	31/12/01	Black Satin	07 1/2	1	\$34.99	\$0.00	0.0%	\$34.99	\$13.06	\$21.93	62.7%
10002116	30/12/01	Silver met	07	1	\$34.99	\$17.50	50.0%	\$17.50	\$13.06	\$4.44	25.4%
10002935	23/01/02	Black Satin	07	-1	(\$34.99)	\$0.00	-0.0%	(\$34.99)	(\$13.06)	(\$21.93)	62.7%
10002991	27/01/02	Black Satin	08 1/2	1	\$34.99	\$7.00	20.0%	\$27.99	\$13.06	\$14.93	53.3%
			<b>50101</b>	<b>6</b>	<b>\$209.94</b>	<b>\$41.99</b>	<b>20.0%</b>	<b>\$167.95</b>	<b>\$78.36</b>	<b>\$89.59</b>	<b>53.3%</b>
<b>50106</b>											
10000577	4/12/01	Black	08 1/2	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10000696	8/12/01	Wine	05 1/2	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10000703	8/12/01	Black	10	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10000803	10/12/01	Wine	08	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10000901	13/12/01	Black	08 1/2	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10001344	22/12/01	Black	07	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10002050	31/12/01	Black	08	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10002124	30/12/01	Black	07 1/2	1	\$39.99	\$20.00	50.0%	\$20.00	\$13.04	\$6.96	34.8%
10002311	10/01/02	Wine	08 1/2	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.04	\$26.95	67.4%
10003237	31/01/02	Black	07	1	\$39.99	\$8.00	20.0%	\$31.99	\$13.04	\$18.95	59.2%
			<b>50106</b>	<b>10</b>	<b>\$399.90</b>	<b>\$27.99</b>	<b>7.0%</b>	<b>\$371.91</b>	<b>\$130.40</b>	<b>\$241.51</b>	<b>64.9%</b>
<b>65025</b>											