

VENDORS

REPORTS

Top Vendors by Sales with Stock Levels

Date Range: 11/1/01 - 3/31/02

	<u>Sales</u>	<u>%Tot</u>	<u>Stock</u>	<u>%Tot</u>
Shoe Magnate	1,740	29.6%	1,969	19.8%
Disport Do Brasil Ltda.	1,249	21.2%	969	9.7%
Coco Shugun	673	11.4%	1,263	12.7%
Sudes Importacao e Exportacao Ltda.	590	10.0%	929	9.3%
Menfis	552	9.4%	1,356	13.6%
Olem	396	6.7%	1,351	13.6%
Una Pigat	184	3.1%	195	2.0%
Kolosh USA	176	3.0%	115	1.2%
Legend	171	2.9%	599	6.0%
	98	1.7%	33	0.3%
Grenico	49	0.8%	19	0.2%
GVD	0	0.0%	116	1.2%
J. Alvarez Import	0	0.0%	77	0.8%
Lady Leather	0	0.0%	13	0.1%
Righi Shoes	0	0.0%	87	0.9%
Smac	0	0.0%	849	8.5%
Total	5,878		9,940	

Query NOT StockDesc.QTY = 0 OR
 NOT SalesQty.QUANTITY_SUM = 0 AND
 NOT StockDesc.COMPANY IS NULL AND
 INVOICES.INVDATE BETWEEN '11-01-2001' AND '03-31-2002'

Order StockDesc.STYLE,
 StockDesc.COLOR,
 StockDesc.SSIZE,
 StockDesc.SECSIZE,

Obsession

boutique

Best-Selling Styles by Vendor with Stock Levels

Date Range: 3/1/02 - 6/30/02

Shoe Magnate	Sales	%Tot	Stock	%Tot
Shade-1	67	3.7%	5	0.3%
Glam-1	59	3.2%	13	0.7%
Note-2	59	3.2%	13	0.7%
Gift-1	55	3.0%	35	1.8%
Tyler-5	54	3.0%	12	0.6%
Port-2	52	2.9%	38	1.9%
Tyler-4	52	2.9%	2	0.1%
Bliss-2	51	2.8%	21	1.1%
Tyler-3	49	2.7%	5	0.3%
Mesa-3	48	2.6%	6	0.3%
Ally-1	44	2.4%	10	0.5%
Lori-1	44	2.4%	10	0.5%
Halo-1	42	2.3%	12	0.6%
Slide-2	42	2.3%	30	1.5%
Key-1	40	2.2%	8	0.4%
Note-1	38	2.1%	34	1.7%
Sand-1	36	2.0%	18	0.9%
Mesa-1	35	1.9%	37	1.9%
King-3	34	1.9%	16	0.8%
Note-5	32	1.8%	4	0.2%
Zone-1	31	1.7%	23	1.2%
Dindi-1	30	1.6%	41	2.1%
Port-1	30	1.6%	24	1.2%
King-1	29	1.6%	28	1.4%
Lori-2	29	1.6%	44	2.3%
Alvis-4	28	1.5%	8	0.4%
Halo-3	26	1.4%	82	4.2%
Note-6	26	1.4%	46	2.4%
Surf-1	25	1.4%	47	2.4%
Tyler-1	25	1.4%	47	2.4%
Zen-2	25	1.4%	83	4.3%
M2088	24	1.3%	48	2.5%
Petal-1	24	1.3%	30	1.5%
Scott-1	24	1.3%	53	2.7%
Goldy-1	23	1.3%	49	2.5%
Debby-1	22	1.2%	55	2.8%
Scott-2	22	1.2%	24	1.2%
Soda-1	22	1.2%	28	1.4%
Vega-1	20	1.1%	69	3.5%
Lila-1	19	1.0%	2	0.1%
Mesa-4	18	1.0%	0	0.0%
Polo-2	18	1.0%	11	0.6%
Fab-1	17	0.9%	11	0.6%

Sales Statistics by Style and Vendor

Period of Analysis: 01/03/02 - 31/07/02

Style	Second Size	Initial Inventory	Quantity Received	Available Inventory	Quantity Sold	% Sold	Sell Thru %	Stock to Sale	Current Inventory	% Invent.
DuraSole Inc.										
DU000733 PR		53	45	98	31	14.6%	31.6%	3.2	67	7.4%
DU001321 PR		10	14	24	22	10.3%	91.7%	1.1	2	0.2%
DU003739 PB		32	26	58	21	9.9%	36.2%	2.8	37	4.1%
DU003714 PR		28	26	54	15	7.0%	27.8%	3.6	39	4.3%
DU003725 BV		32	29	61	15	7.0%	24.6%	4.1	46	5.1%
DU004228 BV		20	16	36	15	7.0%	41.7%	2.4	21	2.3%
DU003718 BV		15	20	35	11	5.2%	31.4%	3.2	24	2.6%
DU003719 BC		20	15	35	11	5.2%	31.4%	3.2	24	2.6%
DU001132 BV		29	15	44	10	4.7%	22.7%	4.4	34	3.7%
DU001156 PR		27	16	43	9	4.2%	20.9%	4.8	34	3.7%
DU004133 PB		28	17	45	7	3.3%	15.6%	6.4	38	4.2%
DU004227 BV		27	18	45	7	3.3%	15.6%	6.4	38	4.2%
DU003706 PR		39	27	66	6	2.8%	9.1%	11.0	60	6.6%
DU004132 PB		26	15	41	6	2.8%	14.6%	6.8	35	3.9%
DU003496 PN		30	0	30	4	1.9%	13.3%	7.5	26	2.9%
DU003516 PN		42	0	42	4	1.9%	9.5%	10.5	38	4.2%
DU004073 PR		29	16	45	4	1.9%	8.9%	11.2	41	4.5%
DU004084 BV		30	17	47	4	1.9%	8.5%	11.8	43	4.7%
DU003519 PR		43	31	74	3	1.4%	4.1%	24.7	71	7.8%
DU003555 PR		19	20	39	3	1.4%	7.7%	13.0	36	4.0%
DU003631 PN		33	0	33	2	0.9%	6.1%	16.5	31	3.4%
DU004083 PR		8	40	48	2	0.9%	4.2%	24.0	46	5.1%
DU003497 PN		38	0	38	1	0.5%	2.6%	38.0	37	4.1%
DU003722 BC		24	16	40	0	0.0%	0.0%	∞	40	4.4%
Total DURAPEL		682	439	1,121	213	100.0%	19.0%	5.3	908	100.0%

Sales Statistics by Style and Vendor

Period of Analysis:

01/03/02 - 31/07/02

Style	Second Size	Initial Inventory	Quantity Received	Available Inventory	Quantity Sold	% Sold	Sell Thru %	Stock to Sale	Current Inventory	% Invent.
Flecs Co										
FL001211 VT		46	52	98	20	18.3%	20.4%	4.9	78	11.3%
FL001232 VT		50	52	102	18	16.5%	17.6%	5.7	84	12.2%
FL001512 VT		29	59	88	13	11.9%	14.8%	6.8	75	10.9%
FL001531 VT		40	25	65	13	11.9%	20.0%	5.0	52	7.5%
FL001511 VT		41	53	94	10	9.2%	10.6%	9.4	84	12.2%
FL001532 VT		50	21	71	10	9.2%	14.1%	7.1	61	8.8%
FL001217 VT		49	45	94	9	8.3%	9.6%	10.4	85	12.3%
FL001516 VT		48	39	87	9	8.3%	10.3%	9.7	78	11.3%
FL001510 VT		57	43	100	7	6.4%	7.0%	14.3	93	13.5%
Total FLECS		410	389	799	109	100.0%	13.6%	7.3	690	100.0%

Vendor Margin & Discount

Date of sales: 4/15/02 - 7/15/02

Vendor	Quant	List Price	\$ Disc	%D	Ext Price	Ext Cost	Margin	% M...
Coco Shugun	330	\$12,911.70	\$628.35	4.9%	\$12,283.35	\$4,650.01	\$7,633.34	62.1%
Disport Do Brasil Ltda.	113	\$5,233.87	\$495.39	9.5%	\$4,738.48	\$1,961.06	\$2,777.42	58.6%
GVD	1	\$39.99	\$0.00	0.0%	\$39.99	\$13.97	\$26.02	65.1%
J. Alvarez Import	53	\$2,079.47	\$179.96	8.7%	\$1,899.51	\$940.63	\$958.89	50.5%
Kolosh USA	3	\$107.97	\$0.00	0.0%	\$107.97	\$45.12	\$62.85	58.2%
Legend	210	\$5,503.90	\$674.74	12.3%	\$4,829.16	\$2,147.14	\$2,682.02	55.5%
Menfis	185	\$9,444.15	\$310.94	3.3%	\$9,133.21	\$4,011.49	\$5,121.72	56.1%
Olem	228	\$7,742.72	\$495.35	6.4%	\$7,247.37	\$2,635.72	\$4,611.65	63.6%
Shoe Magnate	705	\$15,089.95	\$2,073.00	13.7%	\$13,016.95	\$5,324.49	\$7,692.47	59.1%
Smac	247	\$5,116.53	\$862.08	16.8%	\$4,254.45	\$1,749.83	\$2,504.62	58.9%
Sudes Importacao	387	\$14,108.13	\$1,128.78	8.0%	\$12,979.35	\$4,822.46	\$8,156.89	62.8%
Una Pigat	16	\$639.84	\$39.99	6.2%	\$599.85	\$214.23	\$385.62	64.3%
	2,478	\$78,018.22	\$6,888.57	8.8%	\$71,129.65	\$28,516.15	\$42,613.50	59.9%

Query INVOICES.INVDATE BETWEEN '04-15-2002' AND '07-15-2002' AND
NOT INVDET.ITMCOST = 0.0

Order

