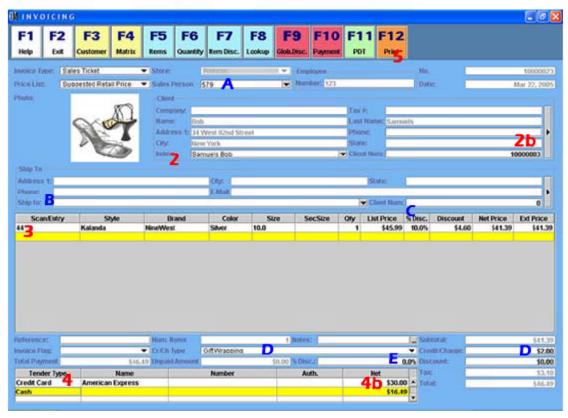
## **How To Make A Sale**



- Go to Transactions>Sales to open a new Invoicing screen.
- 2) Click on the Client Index field and begin typing the customer's Last Name. Hit Enter after typing 4 letters and select customer from drop-down menu. If not capturing customer data, skip this step.
  2b) If customer is new, click on Zoom button to open Client Catalog. Create a new record, save changes and exit to return to Invoicing screen.
- 3) Click on Scan/Entry field and scan item's barcode. If there's no barcode, click F8 to do Item Search.
- 4) Click on Tender Type field and select payment option from menu.
- 4b) For split tenders, click on Net field and enter amount of first payment type. Then click on Tender Type field to add a new payment option.
- Press F12 to print receipt and save sale.
- 6) If customer is paying cash, enter amount in XpertChange window and press <Enter> to see change to give. Press <Enter> again to open cash drawer and then one more time to finish printing receipt.



## Optional Fields:

- A) If tracking commissions, enter salesperson if different than logged-in employee.
- B) Enter a Ship-To customer if customer is purchasing items for someone else.
- C) Enter a discount if item is on sale.
- D) Enter a Credit or Charge to be added to sale. Typically used for non-inventory charges such as gift wrapping and shipping.
- E) Enter a Global Discount if running a store-wide sale. Applies to every item on Invoice.